

Pacific Northwest Defense Coalition Cluster Submission

- **Key Cluster Participants:** 40 members, including representatives from Oregon Iron Works, Miles Fiberglass, Timbercon, Benchmade, Armor Systems Intl, & OECO
- **Contact:** John Bannister, Executive Director, PNDC, 503.542.7646, pndc@ccwebster.net
- **Geographic Location:** Oregon & SW Washington
- **Structure:** non-profit corporation 501c 6
- **Mission:** To establish an Oregon/Washington economic development collaboration to to:
 - Identify and grow the regional defense industry cluster
 - Create an environment for collaboration among defense companies, government, and educational organizations to Exchange information, Develop shared education & training opportunities, Develop and advocate for policy, & Attract federal, state and regional funding
 - Contribute to our nation's defense by providing services to increase the revenues and efficiency of member companies.
 - Provide services designed to increase the revenues and efficiency of companies engaged in defense industry work.
- **Overview:** PNDC has created a cluster to connect local technology companies, academia, top defense contractors and the Department of Defense (DoD). The cluster serves as a forum for those seeking DoD contracts to pool their resources and capabilities to meet DoD requirements.

Perception of Oregon's Overall Business Climate

Best Ranking: Recreation, Environmental Quality

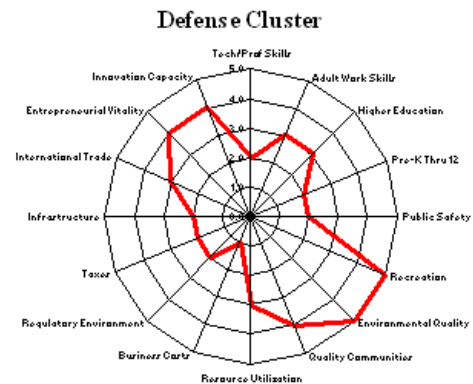
Worst Ranking: Business Costs

Areas to Address: Perception and recognition of the state's defense industry, both locally and nationally

Top Core OBP Initiative Priorities

Brand and Market Oregon More Aggressively, Targeted Workforce Development, Expand Capacity for Economic Innovation, Enhance Transportation Infrastructure, High Performance Manufacturing

Suggested New Initiatives: Support Domestic Manufacturing and Services (Buy American Act) Maintain Integrity of Security for the State and Country (Homeland Security)



Specific Cluster Priorities

1. Develop a marketing campaign for the regional Defense Industry including: promotional materials, Trade Exhibitions, and liaison with prime contractors, DOD acquisition personnel and congressional delegates.
2. Create a state based, Defense Industry 'clearing house' (a one stop shop) initially 'online' but with the objective of establishing a physical facility.
3. Support a physical location for a 'Defense Industry Incubator Park.' Initial plans are being discussed with several members at a location in Clackamas.